

| CAW Workshop Revenue | \$ | CAW Workshop Expenses | \$ |
|-----------------------------|-----------------|------------------------------|-----------------|
| Workshop Registration | 1,020.00 | Facility Rental | 275.00 |
| Vendor Table Rental | 50.00 | Speaker Lodging | 986.98 |
| Mini Auction | 75.00 | Speaker Travel | 1,149.50 |
| Banquet Tickets | 420.00 | Speaker Honorariums | 500.00 |
| T-shirts | 300.00 | Meet and Greet Food | 375.38 |
| Priority Stickers | 33.00 | Banquet Food | 997.43 |
| Club's Auction Cut | 3,455.20 | T-shirts | 835.81 |
| | | CAW Supplies | 230.99 |
| Totals | 5,353.20 | | 5,351.09 |

The 2020 CAW brought in approximately \$5,300 in revenue. By chance, the expenses associated with the event were nearly the same. We had 51 paid registrations for the workshop and 21 paid banquet tickets. We certainly had more banquet attendees, but the dinner was comped for volunteers. We also gave volunteers and speakers a free event t-shirt. The cost of bringing in the speakers was roughly half of the total event expense. This number may ultimately increase a few hundred dollars as we have not yet received expected reimbursement requests from every speaker. Adding to the speaker expense are \$50 in honorariums; \$100 for each speaker as a gesture of gratitude for their contributions. Speakers spend significant time away from home to attend our events and we recognize that we are fortunate that they are willing make sacrifices in order to make our workshop successful. This was a new expense for us in 2020.